



Water · Climate · Infrastructure

**ABOUT US**

Zaurah is a consultancy specializing in water resources, climate resilience, and infrastructure governance. Our simulation platform brings real-world transboundary water challenges into the classroom and boardroom.

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virnego.zaurah.com



Scan to purchase vouchers

**TRUSTED BY**

Universities, UN agencies, development banks, government ministries, and NGOs worldwide.

*"The most realistic water negotiation training we have used.*

*Students were fully engaged and the debrief tools transformed the learning experience."*

— **Water Governance Program Director**

**CREDENTIALS**

✓ ISO 9001 Quality Management

✓ GDPR Compliant

✓ CPD Accredited Training

ED 2026.05 · REV F

Valid from May 2026

CAPACITY BUILDING & PROFESSIONAL TRAINING

# Water Negotiation Simulation Center

Immersive, role-play-based training scenarios built on real-world transboundary water challenges. Develop governance, negotiation, and conflict resolution skills through practical simulation exercises.

>✓ No software install

>✓ Works on any device

>✓ Instant access

**Evidence-Based**  
Peer-reviewed methodology

**Game Theory**  
BATNA/ZOPA mechanics

**AI-Assisted**  
Intelligent coaching

41

CASES

8

REGIONS

4

TIERS



virnego.zaurah.com/water-games

**AT A GLANCE**

## Why Simulations?

Traditional water governance training relies on lectures and case studies. Our simulation platform puts participants directly into complex, multi-stakeholder negotiations where every decision has meas...

1

**Transboundary Scenarios**

Real river basins with competing interests

2

**Real-Time Analytics**

Live dashboards, scoring & leaderboards

3

**Multi-Role Play**

Every stakeholder at the table

4

**Structured Learning**

Clear objectives, rubrics & debriefing

5

**CPD Certificates**

Accredited professional development

6

**Instant Access**

Browser-based, launch in minutes

**WHO IT'S FOR**

- > University professors & lecturers
- > Government water & environment agencies
- > International organizations & NGOs
- > Corporate sustainability teams
- > Policy research institutes
- > Diplomatic training academies

**QUICK FACTS**

- 60-150 min per session
- 2-25 players
- No downloads needed
- Works on all devices

**Get Started Today ▶**


No account required

## Featured Cases

Our featured cases represent the most comprehensive and pedagogically refined simulations in the catalog. Each case has been field-tested with professionals and refined based on participant feedback.


**Amu Darya: Central Asian Water-Energy Nexus** ADVANCED ●●●●

Amu Darya Basin  
 🇺🇿 Uzbekistan · 🇹🇯 Tajikistan · 🇦🇫 Afghanistan · 🇹🇲 Turkmenistan · 🇰🇾 Kyrgyzstan · 🇰🇿 Kazakhstan · 🇰🇪 IFAS Secretariat

120min · 10-15 players · \$30 


**Amu Darya Water Allocation Crisis** ADVANCED ●●●●

Amu Darya (Oxus)  
 🇦🇫 Afghanistan · 🇹🇯 Tajikistan · 🇺🇿 Uzbekistan · 🇹🇲 Turkmenistan

120min · 4-20 players · \$10 


**Aral Sea Restoration Compact** EXPERT ●●●●●

Aral Sea Basin (Amu Darya & Syr Darya)  
 🇰🇿 Kazakhstan · 🇺🇿 Uzbekistan · 🇹🇲 Turkmenistan · 🇰🇾 Kyrgyzstan · 🇹🇯 Tajikistan

150min · 5-25 players · \$10 

**Harirud River Sharing Agreement** INTERMEDIATE ●●●●

Harirud (Hari River / Tejen)  
 🇦🇫 Afghanistan · 🇮🇷 Iran · 🇹🇲 Turkmenistan

90min · 3-15 players · \$10 

**Indus Waters: Treaty Renegotiation Under Clim...** EXPERT ●●●●●

Indus River Basin  
 🇮🇳 India · 🇵🇰 Pakistan · 🌐 World Bank Mediator

120min · 6-10 players · \$35 

**Full Catalog: 41 Cases**  
 8 regions · Updated quarterly  
[Browse all ▶](#)

**Beginner**   **Intermediate**   **Advanced**   **Expert**

**REGIONS COVERED**

Central America · South America · Middle East & Africa · Southeast Asia · Europe · North America · Cross-Regional

**ACCESS PACKAGES**

### Pricing

Per-student pricing — purchase individually or in bulk for your class, team, or workshop. All vouchers are valid for 31 days from the date of purchase. Volume discounts available for 50+ seats.

**Premium** **\$10**  
/student

One premium simulation session

**MOST POPULAR**

**All Access** **\$20**  
/student

Access to all simulation tiers

**Enterprise** **\$25**  
/student

Advanced enterprise scenarios

**Enterprise Plus** **\$35**  
/student

Exam-grade with coach dashboard and analytics

**ALL PACKAGES INCLUDE**

- ✓ Unique per-student access codes
- ✓ Browser-based — no downloads
- ✓ Real-time scoring & analytics
- ✓ Multi-role negotiation gameplay
- ✓ Debrief-ready session reports
- ✓ Email support & documentation

IDEAL · Credit Card · Bank Transfer · Invoice · PO

**50+ Seats? [Contact us ▶](#)**

**GETTING STARTED**

### How It Works

From purchase to simulation launch in four simple steps. No registration, software installation, or IT support required.

- 1 Choose a Voucher**  
Select tier and number of students. Individual or bulk.
- 2 Complete Payment**  
Pay via bank transfer, card, iDEAL, invoice, or PO.
- 3 Receive Access Codes**  
Unique codes sent to your email. Distribute to your team.
- 4 Launch Simulation**  
Students enter code, choose roles, and begin negotiating.

**SKILLS DEVELOPED**

Negotiation	Governance	Conflict Resolution
Water Law	Strategy	Climate

**LEARNING OUTCOMES**

- > Navigate multi-party water allocation disputes
- > Apply international water law principles
- > Balance competing economic and environmental interests
- > Build coalitions under resource constraints
- > Draft and negotiate binding agreements

**MEASURED IMPACT**

**94% of participants report improved negotiation confidence** of participants report improved negotiation confidence

**4.8/5** average session rating across all cases

**89%** would recommend to colleagues

**Ready to Start?**  
 Purchase vouchers online — no account required.

[Get Started ▶](#)

[virego.zaurah.com/water-games/vouchers](http://virego.zaurah.com/water-games/vouchers)

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 Prices in USD. Volume discounts available for 50+ seats.  
[test-updated@zaurah.com](mailto:test-updated@zaurah.com)

## OUR METHODOLOGY

## Evidence-Based Simulation Design

Every simulation is designed using established pedagogical frameworks for experiential learning, negotiation theory, and water governance best practice. Our cases are built on real hydrological data, actual treaty texts, and documented stakeholder positions.

## DESIGN PRINCIPLES

**01 Real-World Grounding**  
Cases based on documented water disputes, actual hydrological data, and real treaty frameworks — not hypothetical scenarios.

**02 Game Theory Mechanics**  
BATNA/ZOPA analysis, multi-issue bargaining, package deals, and coalition dynamics built into every negotiation phase.

**03 Structured Reflection**  
Post-session debrief tools with Kolb learning cycle integration. Every decision is traceable for learning analysis.

**04 Adaptive Complexity**  
Beginner to expert difficulty. Dynamic events (droughts, crises) inject realism. Instructors control timing and pressure.

Theoretical Foundations

Fisher & Ury (Getting to Yes) · Kolb Experiential Learning Cycle · Raiffa (Art & Science of Negotiation) · UN Watercourses Convention 1997 · Helsinki Rules on International Rivers

## SESSION LIFECYCLE

## From Briefing to Treaty

**Pre-Session Briefing**

Players receive confidential country briefings with interests, constraints, and negotiation mandates. Background reading includes real treaty texts and hydrological data.

**Opening Statements**

Each delegation presents its national position. Players practice public diplomacy, framing, and agenda-setting skills.

**Multi-Round Negotiation**

Structured negotiation rounds with bilateral and multilateral channels. Players propose deals, form coalitions, and respond to dynamic events. Real-time scoring tracks progress.

**Agreement Drafting**

Teams draft a binding agreement covering allocations, monitoring, dispute resolution, and implementation timelines. Voted on by all parties.

**Structured Debrief**

Facilitated reflection session using session analytics. What worked? What failed? How does this relate to real-world water governance? Competency assessment and CPD credits issued.

## ASSESSMENT RUBRIC

Preparation	Argumentation	Diplomacy	Creativity	Agreement
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Each competency scored 1-5. Aggregate score determines performance tier and CPD credit level.

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## FOR INSTRUCTORS

# Coach Dashboard & Analytics

Monitor live sessions, track student performance across multiple cohorts, and generate assessment reports — all from a single dashboard designed for educators running water governance training programs.

- **Live Session Monitoring**  
Watch negotiations unfold in real-time. See which channels are active, who is proposing deals, and where blockages occur.
- **Student Performance Analytics**  
Individual and team scoring across 5 competency dimensions. Track improvement over multiple sessions.
- **Leaderboards & Ranking**  
Motivate students with competitive scoring. Configurable weighting for different assessment criteria.
- **Session Replay & Archives**  
Review any past session move-by-move. Perfect for post-class analysis and academic assessment.
- **Reusable Templates**  
Save session configurations as templates. Replicate the same scenario across multiple class sections or semesters.
- **Bulk Voucher Management**  
Purchase and distribute vouchers for 10-500 students. Automatic code generation and email distribution.

## ENTERPRISE SOLUTIONS

# Cohort Licensing & Custom Training

For organizations running large-scale training programs: government ministries, UN agencies, development banks, and corporate sustainability teams. We offer custom deployment, dedicated support, and white-label options.

### Academic License

10-50 students per semester. Full coach dashboard. Discounted per-student rate. Ideal for university courses.

### Professional Training

50-200 participants. Custom branding. Dedicated account manager. Session facilitation support available.

### Enterprise Deployment

200+ users. White-label option. Custom case development. API integration. SLA-backed support.

## Need a Custom Solution?

Contact us for a tailored proposal for your organization.

[test-updated@zaurah.com](mailto:test-updated@zaurah.com) ▶

## DEPLOYMENT EXAMPLES

- > University of Amsterdam — MSc Water Governance, 120 students/year, 4 simulation sessions per semester
- > UNDP Regional Bureau — Capacity building for 8 Central Asian water agencies, 200 officials trained
- > World Bank Institute — Executive training program for Nile Basin Initiative member states

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#### WHAT PEOPLE SAY

## Trusted by Professionals Worldwide

*"The most realistic water negotiation training we have ever used. Students were fully engaged from the first round and the analytics dashboard gave us real assessment data."*

**Dr. Sarah Chen**

Professor, Water Governance — University of Amsterdam

*"We trained 200 officials across 8 countries using VirNego. The platform handled multilateral negotiations seamlessly and the debrief tools were invaluable for learning extraction."*

**Mr. Ahmad Rashidi**

Senior Water Advisor — UNDP Central Asia

*"Finally a simulation platform that takes game theory seriously. The BATNA/ZOPA mechanics force students to think strategically rather than just debate. Highly recommended."*

**Prof. Maria Santos**

Conflict Resolution Department — Georgetown University

*"We integrated VirNego into our executive training program for Nile Basin negotiators. The realistic pressure of dynamic events and time constraints mirrors actual diplomatic sessions."*

**Ms. Fatima Al-Hashimi**

Training Director — World Bank Institute

#### GET STARTED

## Ready to Transform Your Training?

Whether you are a university professor looking to enhance your water governance course, a government agency building negotiation capacity, or a development organization training professionals — VirNego provides the platform, content, and support you need.

[Purchase Vouchers ▶](#)

[Browse Simulations ▶](#)

[Contact Us ▶](#)



Scan to purchase vouchers

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